

NEOHUA
Profit & Loss Budget Performance
 January through December 2022

**Proposed 2023
 Budget**

Ordinary Income/Expense	<u>Jan - Dec 22</u>	<u>Budget</u>	<u>Jan - Dec 22</u>	<u>YTD Budget</u>	<u>Annual Budget</u>	
Income						
CCI	4,250.34	6,000.00	4,250.34	6,000.00	6,000.00	\$5,000.00
Golf Outing						
50/50 Drawing	268.00		268.00			
Dinner Only	40.00		40.00			
Golfers	7,670.00		7,670.00			
Raffles	235.00		235.00			
Mulligans / Strings	190.00		190.00			
Putting Contest	318.00		318.00			
Sponsors						
Birdie Beverage Sponsor	250.00		250.00			
Dixon Golf - Talent Sponsor	234.00		234.00			
Driving Range Sponsor	150.00		150.00			
Eagle Sponsor	1,000.00		1,000.00			
Hole-In-One Sponsor	2,250.00		2,250.00			
Keg Sponsor	300.00		300.00			
Meal Sponsor	1,300.00		1,300.00			
Pin Sponsor	750.00		750.00			
Promo Item Sponsor	300.00		300.00			
Putting Green Sponsor	150.00		150.00			
Swag Bag Sponsor	1,500.00		1,500.00			
Tee Sponsor	950.00		950.00			
Total Sponsors	<u>9,134.00</u>		<u>9,134.00</u>			
Golf Outing - Other	<u>0.00</u>	<u>11,000.00</u>	<u>0.00</u>	<u>11,000.00</u>	<u>11,000.00</u>	
Total Golf Outing	17,855.00	11,000.00	17,855.00	11,000.00	11,000.00	\$15,000.00
Membership Dues	9,637.55	11,000.00	9,637.55	11,000.00	11,000.00	
Monthly Program Income						
Legislative Program Sponsor	500.00		500.00			\$500.00
Monthly Program Income - Other	<u>3,480.00</u>	<u>3,000.00</u>	<u>3,480.00</u>	<u>3,000.00</u>	<u>3,000.00</u>	\$3,000.00
Total Monthly Program Income	3,980.00	3,000.00	3,980.00	3,000.00	3,000.00	

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Monthly Program Sponsor	500.00	4,000.00	500.00	4,000.00	4,000.00	\$1,000.00
Presidential Charity	302.00		302.00			
Products Expo						
Full day attendee	7,955.00		7,955.00			
Raffle Prizes	392.00		392.00			
Sponsors/Exhibitors						
Bronze Sponsor	2,725.00		2,725.00			
Electricity	300.00		300.00			
Exhibit Booth	6,475.00		6,475.00			
Gold Sponsor	5,000.00		5,000.00			
Meal Sponsor	4,000.00		4,000.00			
Silver Sponsor	5,400.00		5,400.00			
Speaker sponsor	2,500.00		2,500.00			
Sponsors/Platinum Sponsor	3,000.00		3,000.00			
Total Sponsors/Exhibitors	<u>29,400.00</u>		<u>29,400.00</u>			
Products Expo - Other	0.00	20,000.00	0.00	20,000.00	20,000.00	
Total Products Expo	<u>37,747.00</u>	<u>20,000.00</u>	<u>37,747.00</u>	<u>20,000.00</u>	<u>20,000.00</u>	\$30,000.00
Scholarship	115.00	1,250.00	115.00	1,250.00	1,250.00	\$1,250.00
Social event	0.00	400.00	0.00	400.00	400.00	
Sponsorships						
Leg Program	1,000.00		1,000.00			
Total Sponsorships	<u>1,000.00</u>		<u>1,000.00</u>			\$1,000.00
State/Regional / National Mtgs						
CAP Reimbursement	0.00	1,800.00	0.00	1,800.00	1,800.00	
Total State/Regional / National Mtgs	<u>0.00</u>	<u>1,800.00</u>	<u>0.00</u>	<u>1,800.00</u>	<u>1,800.00</u>	\$1,800.00
Total Income	<u>75,386.89</u>	<u>58,450.00</u>	<u>75,386.89</u>	<u>58,450.00</u>	<u>58,450.00</u>	\$58,550.00
Expense						
Administration						
Business Manager's Salary	22,000.00	24,000.00	22,000.00	24,000.00	24,000.00	\$24,000.00
Business Manager's Mileage	307.00	350.00	307.00	350.00	350.00	\$350.00
Bank Fees	1,480.09	1,700.00	1,480.09	1,700.00	1,700.00	\$1,700.00

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Board Meeting	216.01	200.00	216.01	200.00	200.00	\$200.00
National / Reg. /State Mtgs.						
CAP Conference	2,995.98	3,000.00	2,995.98	3,000.00	3,000.00	\$3,000.00
National Convention	0.00	1,000.00	0.00	1,000.00	1,000.00	\$1,000.00
Total National / Reg. /State Mtgs.	2,995.98	4,000.00	2,995.98	4,000.00	4,000.00	
Office Supplies	62.93		62.93			\$50.00
Postage/Delivery	6.89		6.89			\$10.00
Printing/Reproduction	313.40		313.40			\$400.00
Professional Fees						
Accountant	650.00	650.00	650.00	650.00	650.00	\$650.00
Total Professional Fees	650.00	650.00	650.00	650.00	650.00	
Vendor bank Fees	44.65		44.65			\$50.00
Web Site / Technology						
Domain Name (3 Year)	20.27		20.27			\$25.00
MemberClicks	3,677.43	4,000.00	3,677.43	4,000.00	4,000.00	\$4,000.00
Web Hosting	150.00		150.00			\$150.00
Total Web Site / Technology	3,847.70	4,000.00	3,847.70	4,000.00	4,000.00	
Total Administration	31,924.65	34,900.00	31,924.65	34,900.00	34,900.00	
Committee Expenses						
Membership Committee	0.00	500.00	0.00	500.00	500.00	\$500.00
Leg Committee	0.00	200.00	0.00	200.00	200.00	\$500.00
Social Event	0.00	1,000.00	0.00	1,000.00	1,000.00	\$500.00
Total Committee Expenses	0.00	1,700.00	0.00	1,700.00	1,700.00	
Golf						
Facility	3,808.00		3,808.00			\$4,000.00
Food/Beverage Service	3,390.28		3,390.28			\$4,000.00
Prizes	2,895.05		2,895.05			\$3,000.00
Signage	1,170.68		1,170.68			\$2,000.00
Golf - Other	0.00	9,500.00	0.00	9,500.00	9,500.00	
Total Golf	11,264.01	9,500.00	11,264.01	9,500.00	9,500.00	
Nominations						

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Postage/Delivery	5.62		5.62			
Total Nominations	5.62		5.62			
Benefits Forum (Expo)						
A/V	2,717.71		2,717.71			
Facility	500.00		500.00			
Meals	7,569.61		7,569.61			
Signage/Booths	247.99		247.99			
Printing	209.79		209.79			
Benefits Forum (Expo) - Other	0.00	3,000.00	0.00	3,000.00	3,000.00	
Total Benefits Forum (Expo)	11,245.10	3,000.00	11,245.10	3,000.00	3,000.00	\$12,000.00
Monthly Program Expense	3,176.63		3,176.63			\$4,000.00
Past President's Gavel	105.68	150.00	105.68	150.00	150.00	\$150.00
Programming	0.00	4,500.00	0.00	4,500.00	4,500.00	
Scholarship Expenses	0.00	1,250.00	0.00	1,250.00	1,250.00	\$1,250.00
Total Expense	57,721.69	55,000.00	57,721.69	55,000.00	55,000.00	\$67,485.00
Net Ordinary Income	17,665.20	3,450.00	17,665.20	3,450.00	3,450.00	
Other Income/Expense						
Other Income						
Interest Income	4.53		4.53			
Total Other Income	4.53		4.53			
Net Other Income	4.53		4.53			
Net Income	17,669.73	3,450.00	17,669.73	3,450.00	3,450.00	-\$8,935.00